

MICHAEL J HICKEY
Manager, Construction Operations

- **Business development, Marketing and proposals**
- **Project Resource allocation**
- **Union negotiations**
- **Program management**
- **Risk management and project coordination**

As a member of Hallen Environmental Services, LLC, management team, Mr. Hickey as Manager, Construction Operations is responsible for three departments that report to him that encompass obtaining, supplying and executing remediation and site clean up projects. He coordinates with and supports the Director, Environmental Services in the marketing and proposal preparation and execution of projects including negotiation with local unions. Coordinates the proper preparation, risk evaluation and submittal of cost estimates, proposals and bids. Supports the Contract and procurement manager in ensuring the proper support is provided to the projects and has ultimate responsibility for the allocation of best professional and labor resources to projects to meet the Clients expectations.

Experience:

Mr. Hickey brings over 28 years of practical field and management knowledge in construction and subsurface utility projects with related environmental experience to Hallen Environmental. He has been responsible for subsurface utility operations for The Hallen Construction Co., Inc., in the New York Metropolitan area including training, planning, implementation, supervision and coordination of approximately 300 employees. He annually manages contracts totaling 50 to 60 million dollars for KeySpan Energy, Iroquois Pipeline, Buckeye Pipe Line, Con Edison and Prysmian Cable and Systems USA.

Other note worthy achievements at Hallen include providing significant assistance in creating an alliance with the Brooklyn Union Gas Company. This work effort included the development and implementation of new work practices, creation of new contracts, capitalizing on synergy savings, and cost savings sharing. He has also served on numerous committees involving NYC DOT and The NYS Public Service Commission. Mr. Hickey has also worked on committees as the Utility expert involving Franchise Tax Rate cases. Mr. Hickey held the position of Superintendent from 1990 to 1994 and Vice President Utility Construction 1994 to 1999 when appointed Senior Vice President, Operations.

Prior to working with Hallen, Mr. Hickey worked at METT Industries, Inc. as Vice President from 1988 to 1990. While at METT he performed annual contracts for the Customer Service, Distribution, Engineering and Research and Development Departments of the Brooklyn Union Gas Company.

From 1980 to 1988 Mr. Hickey worked at Kalb Construction, Inc. as Field Supervisor. His responsibilities included the supervision of 50 employees performing Plastic Inserts,

Small Mains, Steel Services, and Compressed Natural Refueling Stations work for Brooklyn Union Gas Company.

Mr. Hickey started his career at Oceaneering International from 1978 to 1980 as a commercial diver. Work performed was maintenance and inspections of gas and oil pipeline installations in the Gulf of Mexico.

Company Affiliations

Member of: Distribution Contractors Association
 The American Gas Association
 Northeast Gas Association
 Society of Gas Organizers

Mr. Hickey has also given presentations for Underground Construction Technology on Contractor Alliances in 1998. He has given presentations for Hallen's emergency response for the World Trade Center incident in 2002.

Education

Coastal School of Deep Sea Diving, Oakland, California – Graduated 1978, Certified Commercial Diver

New York City Community College – Attended 1976 to 1977, Construction Technology